

# TRADE DELEGATION CHILE

9 - 13 March 2026 | Santiago, Chile

# 2026

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Date: 9 - 13 March 2026

Location: Santiago, Chile

Join the All Energy Trade Delegation to Chile with the EIC in partnership with AIA.

Delegates will have the opportunity to attend organised group meetings with key local players as well as incorporating briefing meetings presented by qualified speakers with in-market experience and attend a networking reception.



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# Market Intelligence

Chile has emerged as one of Latin America's most advanced green hydrogen markets, driven by bold government targets and an abundance of renewable resources. In 2020, Chile launched its National Hydrogen Strategy, aiming to produce 1 million tonnes of green hydrogen per year by 2030, with a total of 25GW of expected electrolysis capacity. Thanks to its exceptional solar radiation in the Atacama Desert and strong winds in the Magallanes region, Chile has positioned itself as a potential cost leader market in the global green hydrogen race, targeting production costs of under US\$1.5 per kilogram by the end of the decade.

Leveraging this strong renewables' potential, the country is home to some of the largest green hydrogen projects in the world. Recently, TotalEnergies' led project in the Southern region of Magallanes, called H2 Magallanes, has entered its regulatory approval process with the Chilean evaluation service. The project is estimated to feature a CAPEX of US\$16.3bn and up to 11GW of electrolyser capacity, powered by a 5GW wind farm, making it one of the largest announced investments in the country.

Chile is also one of the leading renewable energy markets in South America, second only to Brazil. Solar power is the dominant source, both in total capacity and number of projects, particularly in the northern regions, which account for over 70% of the country's solar pipeline. Meanwhile, wind energy features significant projects with larger individual capacities, mainly driven by hydrogen initiatives. In the first half of 2025 alone, more than 30 renewable energy projects, totalling up to 12 GW, were announced, including large-scale developments such as the 2.2 GW Inna Complex, which combines solar and wind power, energy storage, and hydrogen production.

In parallel, Chile has seen rapid growth in battery energy storage systems (BESS), both as standalone ventures and co-developed with renewable energy projects. Energy storage is increasingly seen as a strategic complement to intermittent renewables, improving grid stability and enabling greater flexibility. One of the most prominent examples is the Oasis de Atacama project, which is already partially operational and is being developed in seven phases. Once fully built, the project is expected to deliver a total storage capacity of up to 11GWh, making it one of the largest of its kind in Latin America.

Chile's energy transition is driven by an ambitious pipeline of more than 230 renewable energy projects, representing over 60 GW of planned capacity and more than US\$78 bn in expected investment. Solar power is the dominant source, both in total capacity and number of projects, particularly in the northern regions, which account for over 70% of the country's solar pipeline. Meanwhile, wind energy features significant projects with larger individual capacities, mainly driven by hydrogen initiatives. In the first half of 2025 alone, more than 30 renewable energy projects, totalling up to 12 GW, were announced, including large-scale developments such as the 2.2 GW Inna Complex, which combines solar and wind power, energy storage, and hydrogen production.

In the storage segment, the country has already announced over 120 BESS projects, amounting to more than 90 GWh of capacity and representing an estimated US\$20bn in investments. These developments underscore the country's growing role as a leader not only in renewable power generation, but also in next-generation energy infrastructure across Latin America, offering a wealth of opportunities for the energy supply chain.

**US\$204bn**

Estimated investment in  
Clean Tech

**54GW**

Of announced  
electrolyser capacity

**72**

Hybrid Energy complexes

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## Benefits of Participating on the Trade Delegation



3-5 pre-arranged meeting per day with key players in market and government bodies



Market Intelligence report and project insights from EIC Sector Analysts



Meet with relevant local companies, partners & agents



In-country briefing: local content, business environment & key challenges in market



Networking Reception with key players in market to widen your network



Support from EIC office in UK and Americas



Company profile in official delegation brochure distributed pre-event and during meetings

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# Company Meetings - **Wishlist**

The delegation attend 3 - 5 pre-arranged meetings per day with buyers in market such as operators and EPC contractors as well as Governmental bodies, key industry organisations and infrastructure/projects.

Please see below examples of companies we will be approaching for meetings:

**Total Energies**

**EREN Groupe (TE  
H2 consortium)**

**HNH Energy  
(CISC)**

**AES Andes**

**EDF Power  
Solutions**

**Colbun**

**Greenergy**

**ContourGlobal**

**Engie**

**Zelestra**

**Plus so much  
more....**

We also welcome delegates to highlight their companies of interest to be invited to host meetings or attend the networking reception. Additional networking opportunities will be provided with potential local partners and supporting organisations.

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# Costs

(Excluding VAT)

## Early Bird Rate:

Ends Tuesday 9<sup>th</sup> December 2025

**EIC Member**

**£2,500**

per person

**Non Member**

**£2,750**

per person

## Standard Rate:

**EIC Member**

**£2,600**

per person

**Non Member**

**£2,850**

per person

## Delegation package includes:

- Ice Breaker Welcome Dinner
- Access to Networking Reception
- All meeting rooms
- Ground transport to prearranged meetings
- Project Management

## Not included:

- Flights (domestic and international)
- Accommodation (please note, to facilitate logistics, a specific hotels will be recommended)
- Any meals excluding those mentioned in the final programme
- Airport transfers and any additional transportation outside the main delegation programme

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# EIC Membership

The EIC is the world's largest, energy-agnostic trade association, supporting companies that supply goods and services to the world's energy industries. EIC helps its members to export, diversify and grow through its network of international offices, where our teams gather intelligence on worldwide projects, organise business events and provide regional support to members.

## Exclusive Benefits



Events &  
Networking



Energy  
Market  
Expertise



Profile  
Raising



Supply Chain  
Expertise



EIC Members  
benefit from  
exclusive discounts  
across all of our UK  
Pavilions and Trade  
Delegations



To book your demo, please contact us on  
[membership@the-eic.com](mailto:membership@the-eic.com)

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# How to Book

To secure your space, please complete your [booking form](#) and return to: [internationaltrade@the-eic.com](mailto:internationaltrade@the-eic.com)

## Important Information

Please do NOT book any travel or accommodation until the delegation has been confirmed by the EIC.

## Contact

If you have any questions about the event or wish to discuss your options in more detail please contact:

**Chloe Gonzalez**

Senior Project & Events Manager

**T:** +44 (0) 771 847 9184

**E:** [chloe.gonzalez@the-eic.com](mailto:chloe.gonzalez@the-eic.com)

FX Payment Partner:

**Corpay<sup>^</sup>**

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